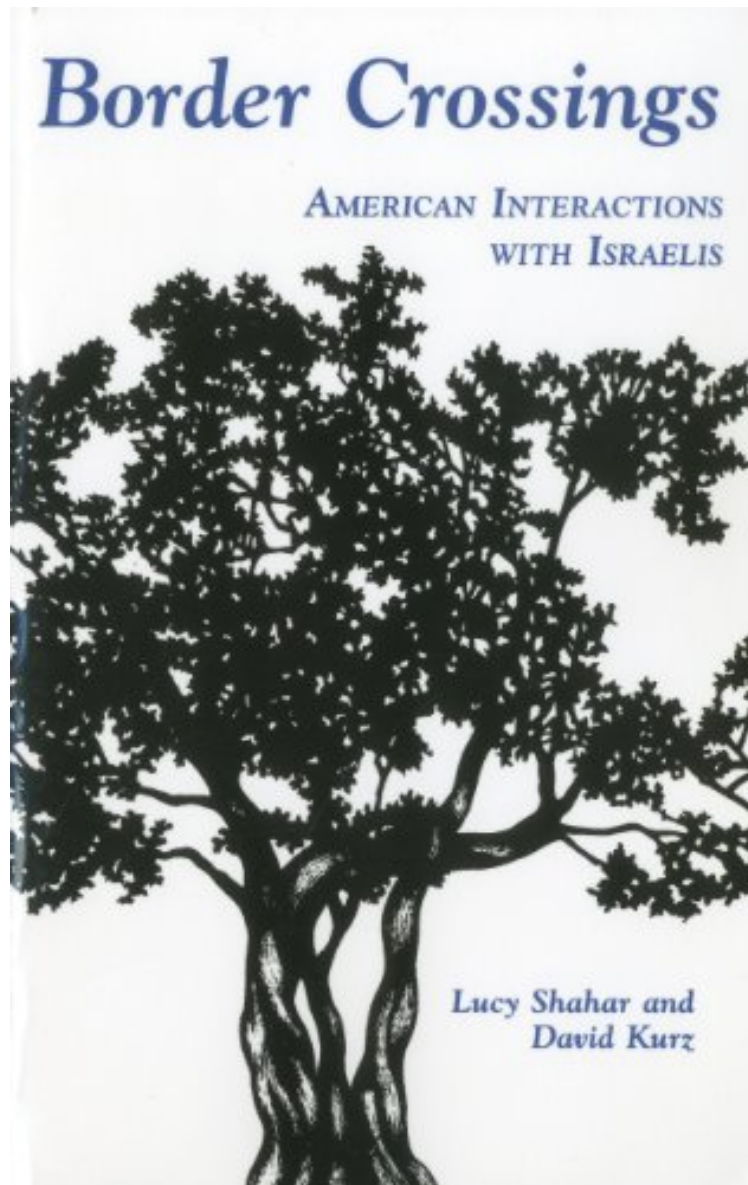


[FREE] Border Crossings: American Interactions with Israelis

Border Crossings: American Interactions with Israelis

Lucy Shahar, David Kurz

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Lucy Shahar, David Kurz : Border Crossings: American Interactions with Israelis before purchasing it in order to gage whether or not it would be worth my time, and all praised Border Crossings: American Interactions with Israelis:

1 of 1 people found the following review helpful. very helpfulBy a.lisI've been wanting to read this book for a long time, and I was not disappointed. It provides the history behind Israel's unique culture, and gives real-life examples of

how Israelis and Americans interact in professional and social contexts: everything from company negotiations to chit-chat at a ballgame to our contrasting views on what constitutes good service at the supermarket. Sometimes it made me laugh, because it was so very true to my experience. I also had a light-bulb moment on how I (as an American) had misunderstood my Israeli neighbor's repeated invitations, and the best way to meet her expectations. 0 of 0 people found the following review helpful. Useful, sometimes hilarious. By Customer Though a bit out of date in terms of examples and "contemporary" descriptions, the principles of cross-cultural (mis-)understanding still hold true, and the comparison tables and communication tools are spot on and accurate. 0 of 0 people found the following review helpful. A real and eye opening book that highlights cultural differences ... By amalia phillips A real and eye opening book that highlights cultural differences.

Americans are often puzzled by their interactions with Israel the way the culture challenges authority, breaches of taboos, and their forceful self-confidence. *Border Crossings: American Interactions with Israelis* by Lucy Shahar and David Kurz, allows readers to unravel the puzzle by providing an analysis of American-Israeli cultural differences and highlighting the contrast between the two cultures through case studies, critical incidents, helpful analogies, and models. *Border Crossings* covers the fundamental aspects of Israeli society and its people, and the authors also examine direct American-Israeli interaction through real-life experiences of Americans in Israel, bringing many first-hand experiences into play, and providing unique and thought-provoking perspectives on the one-of-a-kind experience of living in or traveling to Israel. *Border Crossings* takes a practical approach to helping Americans have greater success in their dealings with Israelis in all contexts, with particular emphasis on Israeli-American workplace relationships. It's the perfect companion for North Americans who engage in ongoing communication with Israeli colleagues, clients or friends, as well as immigrants or sojourners. Contents Acknowledgments Author's Note Introduction Part I: Setting the Scene 1 Israeli Culture as a Puzzle and a Challenge 2 First Impressions 3 Second Impressions: Soldiers, Women, and Israeli Arabs 4 Coloring Books, Video Recorders, and Sandpaper: Three Cultural Metaphors Part II: American Encounters with Israelis: Dealing with Different Norms, Expectations, and Behavior Patterns 5 American Facade/Middle Eastern Behavior: Commercial Transactions and Bureaucratic Encounters 6 Distance, Deference, and Dissonance in the Workplace 7 Have We Made a Deal Yet? Israeli Negotiating Style 8 The Choreography of the Social Dance Afterword Appendix A: Coping-Strategies Exercise for Commercial Transactions and Bureaucratic Encounters Appendix B: Coping-Strategies Exercise for the Workplace Bibliography

About the Author Lucy Shahar and David Kurz have developed a personal perspective on Israeli culture through twenty-odd years of living in Israel, undergoing the adjustment process, becoming part of an Israeli family, and gradually feeling that they belong. Shahar has been conducting cross-cultural workshops for more than fifteen years for Israelis and Americans. Kurz has worked for over fifteen years in community development with immigrant groups. Their combined experiences have given them an opportunity to understand how Americans and Israelis perceive and misperceive each other.